

Interdyne Make to Order Solution with integration to Pastel Partner



Definition of Industry

Production is done to customer specification and each job is made specifically to meet the needs of that customer's order. Generally, the company does no long term product forecasting and can only do simple capacity planning based on the orders on hand and those expected during the period under review. Companies that meet these criteria include:

- Machine Shops.
- Specialised Workshops.
- Fabricators.
- Project Manufacturers.
- Manufacturers and Re-Builders.

AUTHORISED 3RD PARTY DEVELOPER PASTEL ACCOUNTING

The Make-to-order or Job Shop company manufactures directly from customer orders with little or no stock on hand. Specials are an important part of their business.

Consumable and common stock (such as fasteners and cleaning material) may be stocked but it is common to buy much of the material and components for a job because of the uniqueness of each job.

This type of company often makes use of sub-contractors to do material heat-treatment, plating etc. that is not economical to do in house.

What is our Solution?

1. We offer a fully integrated Supply Chain Management system that takes care of all of the needs of the make to order / jobbing company. These needs include:
 - a. The customer's requirement can be 'built' as you develop the quote – with a budget option for those items that require detailed design.
 - b. It is not required that you use 'dummy' part numbers for items that you do not intend to stock – you just capture a reference and detailed description directly into the system.
 - c. A pre-defined Product can be used and changed to meet the customer's unique requirements, reducing the need to redesign a product from scratch.
 - d. You may use stock, specifically bought our standard components, sub-contracted items and non-stock items made to specification by outside suppliers.
 - e. Machine and Labour Utilisation may be planned with budgeted hours and costs.
 - f. The quote layout is user-defined and pricing may be as per contract or per job as determined by you.
 - g. A simple way of implementing Overhead and Labour recovery costing.
 - h. The option to choose between Standard, Average and Actual Costing.
 - i. Invoicing and delivery of the Job – directly from work in Progress may be done with later recording of costs not yet available such as from outside suppliers.

- j. Machine and Labour utilisation may be captured directly from a Clock Card, a Shift Report and by elapsed time.**
- k. Real-time costing keeps actual costs and allows comparison to quoted or budgeted costs at any time.**
- l. Comprehensive inquiries and reports allow you to keep on top of what is where at any time.**
- m. Full Field and Workshop Repair capability is available.**
- n. Full integration to Pastel Financials.**

The Interdyne Make to Order Solution

Available as a fully integrated, company-wide system, it consists of the following modules:

- Real-time integration to Pastel Partner Financials.
- Order Processing –
 - Quoting option with conversion to Sales Order
 - Sales Order Processing and fulfilment
 - Despatch Control
 - Direct Works Order issue for make to order
 - Powerful Sales Analysis
 - Purchase Order Processing
- Inventory Control –
 - Multi-location, multi-warehouse, multi-bin control
 - Full Requisitioning and Reservation control
 - Control of Stock Levels according to min/max and re-order policies
 - Customer and Supplier Part Number control
 - Comprehensive control over direct non-stocked purchases to the job.
 - Full Sub-Contract control.
 - Multiple Costing Methods – Standard, Average, Actual.
- Manufacturing Management –
 - Job Card control – with full instructions for production.
 - Shop Floor feedback (if required) – by Labour and Machine.
 - Stock Control integrated with Purchasing with Stock issue to Work in Progress and the Job.
 - Full Sub-Contract work Control with support for stock control, purchase order control and costing

Contact Details:

Agile Software (Pty) Ltd

Tel: +27 11 234 5879

Cell: +27 83 625 3865

Albert Styger

alberts@agilesoftware.co.za

www.agilesoftware.co.za